

## **Former Embraer Manager To Lead Corporate Flight Management's Sales Efforts**

**May 5, 2011:** Smyrna (TN) based Corporate Flight Management has named Mark L. Stear to the newly created position of Vice President of Sales. In this position Stear will report directly to Allen Howell, CEO, and will be responsible for the management and coordination of all sales activities within CFM. He has been associated with CFM for over two years as Director of Executive Jet Programs through its subsidiary, JetQuik, LLC.

Prior to joining Corporate Flight, Mr. Stear held Sales Management positions with Embraer Executive Jets and Cessna Aircraft Company, and has also held Sales and Engineering positions at Bombardier Learjet. He holds a degree in Aerospace Engineering from the University of Cincinnati and is a private pilot. He and his wife, Joan, have two adult children.

Over the past three decades, CFM has grown from a one employee, one airplane charter firm to a global supplier of priority air transport, maintenance, FBO services, flight training (basic and advanced), aircraft management, aircraft sales (and acquisition). The firm has placed aircraft with operators on every continent. Currently CFM has 180 employees and operates a charter fleet of 23 aircraft based in the Central South and New England regions.

"The logistics involved in managing day to day operations while taking advantage of multiple sales opportunities is a constant challenge," said CFM CEO Allen Howell. "We created the VP Sales position as a means to motivate and support division managers in their specific sales efforts. Mark's vast experience in aircraft sales and operations makes him the right candidate at the right time." Howell concluded.

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